

April 27, 2023

MARUTI SUZUKI

Way of Life!

Current Price: ₹ 8503.15

STOCK DATA

BSE Code	532500
NSE Symbol	MARUTI
Reuters	MRTI.BO
Bloomberg	MSIL IN

VALUE PARAMETERS

52 W H/L(Rs)	9768.65/7062.65
Mkt. Cap.(Rs Cr)	256863.16
Latest Equity(Subscribed)	151.04
Latest Reserve (cons.)	61640.30
Latest EPS (cons.) -Unit Curr.	271.82
Latest P/E Ratio -cons	31.28
Latest Bookvalue (cons.) -Unit Curr.	2045.53
Latest P/BV - cons	4.16
Dividend Yield -%	1.06
Face Value	5.00

SHARE HOLDING PATTERN (%)

Description as on	% of Holding 31/03/2023
Foreign	21.28
Institutions	18.70
Non Promoter Corp. Hold.	0.25
Promoters	56.49
Public & Others	3.29

Consolidated Financial Results

In Cr.

Particulars	Qtr Ending	Qtr Ending	Var. (%)
	Mar.23	Mar.22	
Net Sales (including other operating income)	32,059.60	26,749.20	19.85
OPM (%)	10.45	9.08	137 bps
OP	3,351.60	2,429.00	37.98
Other Inc.	742.90	442.70	67.81
PBIDT	4,094.50	2,871.70	42.58
Interest	99.20	56.20	76.51
PBDT	3,995.30	2,815.50	41.9
Depreciation	739.70	647.80	14.19
PBT	3,255.60	2,167.70	50.19
Share of Profit/(Loss) from Associates	48.10	71.60	-32.82
PBT	3,303.70	2,239.30	47.53
Taxation	632.90	363.50	74.11
PAT	2,670.80	1,875.80	42.38
EPS (Rs)	88.44	62.11	

Profit Rises 43% On Higher Sales, Realisations; Beats Estimates

For the quarter ending March 2023, consolidated Net sales (including other operating income) of Maruti Suzuki India has increased 19.85% to Rs 32059.6 crore compared to quarter ended Mar 2022. Operating profit margin has jumped from 9.08% to 10.45%, leading to 37.98% rise in operating profit to Rs 3,351.60 crore. Raw material cost as a % of total sales (net of stock adjustments) decreased from 44.39% to 34.22%. Purchase of finished goods cost rose from 29.28% to 39.08%. Employee cost decreased from 3.84% to 3.48%. Other expenses fell from 13.46% to 12.78%.

Other income rose 67.81% to Rs 742.9 crore. PBIDT rose 42.58% to Rs 4094.5 crore. Provision for interest rose 76.51% to Rs 99.2 crore. Loan funds rose to Rs 1,247.30 crore as of 31 March 2023 from Rs 422.80 crore as of 31 March 2022. Inventories rose to Rs 4,283.50 crore as of 31 March 2023 from Rs 3,532.30 crore as of 31 March 2022. Sundry debtors were higher at Rs 3,301.40 crore as of 31 March 2023 compared to Rs 2,034.50 crore as of 31 March 2022. Cash and bank balance declined from Rs 3,042.20 crore as of 31 March 2022 to Rs 41.60 crore as of 31 March 2023. Investments rose to Rs 49,184.30 crore as of 31 March 2023 from Rs 42,034.70 crore as of 31 March 2022.

PBDT rose 41.90% to Rs 3995.3 crore. Provision for depreciation rose 14.19% to Rs 739.7 crore. Fixed assets increased to Rs 20,097.70 crore as of 31 March 2023 from Rs 16,043.50 crore as of 31 March 2022. Intangible assets declined from Rs 640.20 crore to Rs 636.80 crore.

Profit before tax grew 50.19% to Rs 3,255.60 crore. Share of profit/loss was 32.82% lower at Rs 48.1 crore. Provision for tax was expense of Rs 632.9 crore, compared to Rs 363.5 crore. Effective tax rate was 19.16% compared to 16.23%. Minority interest was nil in both the periods. Net profit attributable to owners of the company increased 42.38% to Rs 2,670.80 crore.

Full year results analysis.

Net sales (including other operating income) of Maruti Suzuki India has increased 33.10% to Rs 117571.3 crore. Operating profit margin has jumped from 6.46% to 9.37%, leading to 93.08% rise in operating profit to Rs 11,017.70 crore. Raw material cost as a % of total sales (net of stock adjustments) decreased from 44.94% to 39.56%. Purchase of finished goods cost rose from 29.85% to 33.89%. Employee cost decreased from 4.58% to 3.93%. Other expenses fell from 14.17% to 13.28%.

Other income rose 22.70% to Rs 2140.7 crore. PBIDT rose 76.60% to Rs 13158.4 crore. Provision for interest rose 47.71% to Rs 187 crore. Loan funds rose to Rs 1,247.30 crore as of 31 March 2023 from Rs 422.80 crore as of 31 March 2022. Inventories rose to Rs 4,283.50 crore as of 31 March 2023 from Rs 3,532.30 crore as of 31 March 2022. Sundry debtors were higher at Rs 3,301.40 crore as of 31 March 2023 compared to Rs 2,034.50 crore as of 31 March 2022. Cash and bank balance declined from Rs 3,042.20 crore as of 31 March 2022 to Rs 41.60 crore as of 31 March 2023. Investments rose to Rs 49,184.30 crore as of 31 March 2023 from Rs 42,034.70 crore as of 31 March 2022.

PBDT rose 77.10% to Rs 12971.4 crore. Provision for depreciation rose 1.32% to Rs 2825.7 crore. Fixed assets increased to Rs 20,097.70 crore as of 31 March 2023 from Rs 16,043.50 crore as of 31 March 2022. Intangible assets declined from Rs 640.20 crore to Rs 636.80 crore. Profit before tax grew 123.71% to Rs 10,145.70 crore. Share of profit/loss was 9.57% higher at Rs 177.4 crore. Provision for tax was expense of Rs 2112.1 crore, compared to Rs 817.7 crore. Effective tax rate was 20.46% compared to 17.41%. Minority interest was nil in both the periods. Net profit attributable to owners of the company increased 111.65% to Rs 8,211.00 crore.

Equity capital stood at Rs 151.00 crore as of 31 March 2023 to Rs 151.00 crore as of 31 March 2022. Per share face Value remained same at Rs 5.00.

Other Highlights

Board of Directors recommended highest-ever dividend of Rs 90 per share of face value of Rs 5 per share for Financial year 2023.

The Company sold 1,966,164 vehicles during FY23 despite missing production of about 170,000 units due to shortage of electronic components. This translated to a growth of 19% over FY22 sales volume of 1,652,653 vehicles. Sales volume in FY23, comprised 1,706,831 units in the domestic market and highest-ever exports of 259,333 units.

The Company sold 514,927 vehicles during Q4 FY23, higher by 5.3% compared to the same period previous year.

In Q4 FY23, the sales in the domestic market stood at 450,208 units, up by 7.1% over that in Q4FY22. The sales in the export market were at 64,719 units as compared to 68,454 units in Q4FY22.

In light of the estimated market demand including exports, the board approved the creation of additional capacity. The existing capacity of 13 Lac units is fully utilized. The proposed capacity addition would be upto 1 million units.

In FY23, Contribution of green vehicles (CNG+ Hybrids) in domestic market sales increased to 37% from 27% in previous year.

In Q4 FY23, mini+ compact sales volume fell by 0.3%, mid size sales volume fell 61.3%, UVs sales volume grew 37.6, Vans sales volume up by 21%, LCV sales volume up 3.7% and sales to other OEMs fell 11.2% on YoY basis.

In Q4 FY23, mini+ compact sales contributed 63% of total sales, mid size sales 0.5%, UVs sales 24%, Vans 8%, LCV 3% and sales to other OEMs 2%.

In FY23, mini+ compact sales volume increased by 19.6%, mid size sales volume fell 14.2%, UVs sales volume grew 25.9, Vans sales volume up by 21.1%, LCV sales volume up 12.4% and sales to other OEMs increased 26.7% on YoY basis.

In FY23, mini+ compact sales contributed 64% of total sales, mid size sales 0.8%, UVs sales 21%, Vans 8%, LCV 2% and sales to other OEMs 4%.

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