

Quarterly Result Update

BAJAJ FINANCE LIMITED

April 26, 2024

Consolidated Financial Result

	In Cr.				
	Qtr Ending		Qtr Ending		
	Mar. 24		Mar. 23		VAR %
Income from operations	13230.08		9845.98		34
Other Income	1701.90		1521.56		12
Total Income	14931.98		11367.54		31
Interest Expended	5217.09		3591.96		45
Operating Expense	3109.85		2522.52		23
Operating Profits	6605.04		5253.06		26
Depreciation / Amortization	192.96		134.11		44
Provisions and Write-offs	1310.01		859.43		52
PBT	5102.07		4259.52		20
Tax Expense	1280.55		1103.34		16
PAT	3821.52		3156.18		21
Share of P&L of asso.	3.01		1.61		87
Net Profit	3824.53		3157.79		21
EPS	61.89		52.24		

Bajaj Finance Q4FY2024 Results: Elevated credit cost but Strong AUM growth at 34% - misses estimates

Bajaj Finance has continued to post robust 21% growth in the net profit to Rs 3824.53 crore for the quarter ended March 2024 (Q4FY2024). Income from operations on a consolidated basis increased 34% to Rs 13230.08 crore, while other income jumped 12% to Rs 1701.90 crore. Total income moved up 31% to Rs 14931.98 crore in the quarter ended March 2024. Interest expenses galloped 45% to Rs 5217.09 crore. NII of the company increased 28% to Rs 8012.99 crore in Q4FY2024. Operating expenses increased 23% to Rs 3109.85 crore, allowing the operating profit to jump 26% to Rs 6605.04 crore. Depreciation moved up 44% to Rs 192.96 crore, while loan loss provisions increased 52% to Rs 1310.01 crore in Q4FY2024. PBT increased 20% to Rs 5102.07 crore. Effective tax rate eased to 25.1% in Q4FY2024 from 25.9% in Q4FY2023. Net Profit of the company moved up 21% to Rs 3821.52 crore in the quarter ended March 2024. The share of P&L of associate was at Rs 3.01 crore in Q4FY2024 compared with Rs 1.61 crore in Q4FY2023. The final bottomline of the company increased 21% growth in the net profit to Rs 3824.53 in Q4FY2024.

Business highlights

- Number of new loans booked grew by 4% in Q4FY24 to 7.87 million as against 7.56 million in Q4FY23. The new loans booked during the quarter were lower by approximately 0.80 million on account of the restrictions placed by the RBI on the Company, on sanction and disbursal of loans under `eCOM` and `Insta EMI Card`.
- Customer franchise stood at 83.64 million end March 2024 as compared to 69.14 million end March 2023, a growth of 21%. The Company's customer franchise grew by 3.23 million in Q4FY24.
- Assets under management (AUM) grew by 34% to Rs 330615 crore end March 2024 from Rs 247379 crore end March 2023. AUM grew by Rs 19647 crore in Q4FY24.

Finance	
Current Prid	C e

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₹ 7293.90

STOCK DATA	
BSE Code	500034
NSE Symbol	BAJFINANCE
Reuters	BJFN.BO
Bloomberg	BAF IN

VALUE PARAMETERS

52 W H/L(Rs)	8190.00/6013.40
Mkt. Cap.(Rs Cr)	451489.72
Latest Equity(Subscribed)	123.8
Latest Reserve (cons.)	68551.00
Latest EPS (cons.) -Unit Curr.	222.69
Latest P/E Ratio -cons	32.75
Latest Bookvalue (cons.) -Unit Curr	: 1109.45
Latest P/BV - cons	6.57
Dividend Yield -%	0.49
Face Value	2.00

SHARE HOLDING PATTERN (%)

Description as on	% of Holding		
	31/03/2024		
Foreign	17.89		
Institutions	17.82		
Non Promoter Corp. Hold.	1.05		
Promoters	54.69		
Public & Others	8.56		



- Net interest income increased by 28% in Q4FY24 to Rs 8013 crore from Rs 6254 crore in Q4FY23.
- Net total income increased by 25% in Q4FY24 to Rs 9714 crore from Rs 7775 crore in Q4FY23.
- Pre-provisioning operating profit increased by 25% in Q4FY24 to Rs 6412 crore from Rs 5118 crore in Q4FY23.
- Loan losses and provisions for Q4FY24 was Rs 1310 crore as against Rs 859 crore in Q4FY23. The Company holds a management and macro-economic overlay of Rs 300 crore end March 2024.
- Profit before tax increased by 20% in Q4FY24 to Rs 5105 crore from Rs 4261 crore in Q4FY23. The profit before tax for the quarter was impacted by approximately 4% due to regulatory action on two businesses of the Company namely `eCOM` and `Insta EMI Card`.
- Profit after tax increased by 21% in Q4FY24 to Rs 3825 crore from Rs 3158 crore in Q4FY23.
- Gross NPA end March 2024 stood at 0.85% and Net NPA 0.37%, as against 0.94% and 0.34% end March 2023. The Company has provisioning coverage ratio of 57% on stage 3 assets.
- Capital adequacy ratio (CRAR) (including Tier-II capital) end March 2024 was 22.52%. The Tier-I capital was 21.51%.
- The Company has made required changes in response to the regulatory restriction imposed by RBI on the Company, on sanction and disbursal of loans under `eCOM` and `Insta EMI Card`. The Company has formally requested RBI for a review and removal of these restrictions.
- The Company enjoys the highest credit rating of AAA/Stable for its long-term debt programme from CRISIL, ICRA, CARE and India Ratings, A1+ for short-term debt programme from CRISIL, ICRA and India Ratings and AAA (Stable) for its fixed deposits programme from CRISIL and ICRA.
- The Company has been assigned long-term issuer rating of 888-/Stable and short-term issuer rating of A-3 by S&P Global ratings.
- During the quarter, the Company availed loans amounting to USO 725 million (equivalent to Rs 6016 crore) from various banks under its external commercial borrowing (ECB) programme.

Bajaj Finance - Q4FY24

- Assets under management grew by 35% to Rs 244826 crore end March 2024 from Rs 180999 crore end March 2023.
- Net interest income increased by 29% in Q4FY24 to Rs 7340 crore from Rs 5669 crore in Q4FY23.
- Net total income increased by 25% in Q4FY24 to Rs 8904 crore from Rs 7105 crore in Q4FY23.
- Pre-provisioning operating profit increased by 26% in Q4FY24 to Rs 5844 crore from Rs 4633 crore in Q4FY23.
- Loan losses and provisions for Q4FY24 was Rs 1278 crore as against Rs 803 crore in Q4FY23. The Company holds a management and macro-economic overlay of Rs 206 crore end March 2024.
- Profit before tax increased by 19% in Q4FY24 to Rs 4566 crore from Rs 3830 crore in Q4FY23.
- Profit after tax increased by 20% in Q4FY24 to Rs 3402 crore from Rs 2837 crore in Q4FY23.



Bajaj Housing Finance - Q4FY24

- Assets under management grew by 32% to Rs 91370 crore end March 2024 from Rs 69228 crore end March 2023.
- Net interest income increased 11 % in Q4FY24 to Rs 629 crore from Rs 566 crore in Q4FY23.
- Net total income increased by 14% in Q4FY24 to Rs 717 crore from Rs 631 crore in Q4FY23.
- Loan losses and provisions in Q4FY24 was Rs 35 crore as against Rs 57 crore in Q4FY23. BHFL holds a management and macro-economic overlay of Rs 94 crore end March 2024.
- Profit before tax increased by 20% in Q4FY24 to Rs 488 crore from Rs 407 crore in Q4FY23.
- Profit after tax increased by 26% in Q4FY24 to Rs 381 crore from Rs 302 crore in Q4FY23.
- Gross NPA and Net NPA end March 2024 stood at 0.27% and 0.10% respectively, as against 0.22% and 0.08% end March 2023. BHFL has provisioning coverage ratio of 64% on stage 3 assets.

Bajaj Financial Securities - Q4FY24

- Customers acquired during Q4FY24 were approximately 42500. Customer franchise end March 2024 was over 698800.
- Margin trade financing (MTF) book stood at Rs 3817 crore end March 2024 as against Rs 1064 crore as of 31 March 2023.
- Net interest income in Q4FY24 was Rs 38 crore as against Rs 13 crore in Q4FY23.
- Net total income in Q4FY24 was Rs 91 crore as against Rs 37 crore in Q4FY23.
- Profit before tax of Rs 26 crore in Q4FY24 against Rs 3 crore in Q4FY23.
- Profit after tax of Rs 22 crore in Q4FY24 against Rs 3 crore in Q4FY23

Financial Performance FY2024

- The company has reported 36%, on yoy basis, increase in its income from operations to Rs 48306.60 crore for the year ended March 2024 (FY2024), while other income of the company surged 14% to Rs 6675.91 crore. Total income advanced 33% to Rs 54982.51 crore.
- Interest expenses increased 49% to Rs 18724.69 crore. NII of the company increased 29% to Rs 29581.91 crore.
- Operating expenses moved up 21% to Rs 11641.87 crore, allowing the operating profits to increase 28% to Rs 24615.95 crore for FY2024.
- Depreciation increased 41% to Rs 683.32 crore, while provisions galloped 45% to Rs 4630.70 crore. PBT moved up 24% to Rs 19301.93 crore.
- Effective tax rate eased to 25.2% in FY2024 from 25.9% in FY2023. PAT of the company was up 26% to Rs 14443.53 crore in FY2024. The share of P&L of associate was at Rs 7.64 crore in FY2024 compared with Rs 1.67 crore in FY2023. The final bottomline of the company increased 26% growth in the net profit to Rs 14451.17 in FY2024.



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